

Finding a Supplier on AliExpress

AliExpress is the Internet's biggest wholesale broker. There are 10's of 1000's of suppliers who sell their stock through AliExpress.

It's different to Alibaba, in that on Alibaba you can find manufacturers and communicate with them to arrange an order specific to your requirements.

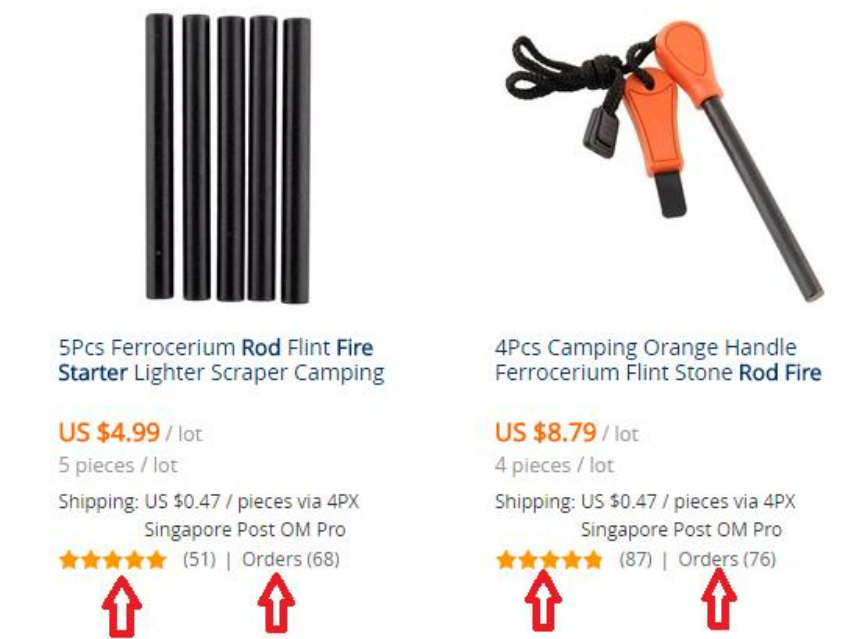
On AliExpress, you simply find what you want and order right there and then. Normally, there is no communication with the seller prior to ordering and you can order as little as a single unit of a particular product.

Additionally on AliExpress, you can often get free shipping. If not free, then very low cost. The downside is that your items might take longer to arrive. Another downside is that very often you will pay more per item on AliExpress than on Alibaba.

The biggest advantage is that you can order as a low a number of units as you like. This is ideal for testing a product on Amazon!

Tips:

1. Look for suppliers with good feedback (4.5 – 5 stars) and look for multiple orders of the product. Like in the screenshot below:



2. When adding units to your cart, add them one a time to find the cut-off point where free shipping changes to paid shipping, or low cost shipping changes to high cost shipping. If the cut-off point is say, 4 units, then simply place multiple orders of 4 units in order to get the quantity you want!